

On-Demand Implementation Lifecycle

To ensure that our customers realize the maximum benefit from their DocsEngine implementation, AccuDraft has developed its On-Demand Implementation Lifecycle. Our objective is to provide visible and succinct benefits to our customers at every point in the implementation process.

All too often corporations engage in implementation service projects that offer very little immediate value, with the promise of a significant return on investment in the distant future.

Think Big - Start Small.

By its very nature contract management can be a complex process. AccuDraft's On-Demand Implementation Lifecycle is a modularized approach to creating a long-term solution. We work to identify a subset of your objectives that represents an initial success. We then build on that success in stages - providing clear value at every stage.

There are three phases of the On-Demand Implementation Lifecycle:

Custom Webinar Demo Phase

During the Custom Webinar Demo Phase, AccuDraft develops, at no charge, an automated template from the prospect's business contract for use on the DocsEngine system. The template captures a small, but high-value subset of the language, business rules and questions required to produce the contract. AccuDraft allocates approximately two man-days to create the template. The prospect will typically use the template for a week to evaluate how closely DocsEngine satisfies the company's contract processing needs. At the end of this phase, AccuDraft delivers a proposal for the Pilot Phase.

Pilot Phase

During the Pilot Phase, AccuDraft extends the automation and the value the Prototype. This phase typically requires 8 to 10 man-days to complete. At the conclusion of this development effort, a second proposal is created detailing the cost estimates for a full-scale implementation as well as an initial analysis of the ROI that the application will deliver. The key to the entire process is that the client may choose not to go further with development and simply continue to use and derive value from what has already been developed.

Deployment Phase

This stage represents the delivery of what has been proposed at the conclusion of the Pilot Phase. This step will typically occur 30-45 days after the Pilot has begun. This phase will be modularized so that incremental benefit can be established. In addition, a client may opt to 'freeze' the process at any stage in deployment. Again, the key premise is that all work is delivered in discreet components with visible benefits.

Key Benefits:

Immediate Value

Users see visible benefits at every stage of the project and are able to immediately use what is built.

Increasing ROI

Prior to building each phase, the client receives an ROI analysis to verify that each new component will actually produce sufficient incremental value.

Risk Reduction

Components can be eliminated if they are deemed unnecessary or not cost effective

Low TCO

Training costs are dramatically reduced, because each stage of the system is delivered as it is built. This eliminates the need for long, time-consuming training efforts.

AccuDraft, Inc.
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AccuDraft is a leading provider of web-based Contract Lifecycle Management software focused on Contract Authoring. Founded in 1992, AccuDraft serves hundreds of clients - from small businesses to Fortune 500 companies.

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